



# Real-World Success With Managed Services

Bringing efficiency into your IT operations, so you can invest in your future.

**Business leaders need to have one eye on today and one on tomorrow.**

Dealing with an alert, patch, or change request is important; but so are efforts to drive growth. Controlling cloud costs is as critical as using the cloud to build new services and differentiated experiences.

With Managed Services from Insight Cloud + Data Center Transformation (CDCT), you don't have to choose. Gain skilled technical resources, automation and modern tool sets, and a proactive partner that works to anticipate needs before problems occur to drive continual improvements in your IT operations — and refocus your team on strategic objectives.

## Success stories

We've helped our Managed Services clients address a wide range of IT and infrastructure needs, across the data center and cloud. See what they've achieved, and what's possible for your business.

### Leading appliance repair company



**Challenge:**

As the largest and most profitable surviving division of a corporation that recently underwent a major reorg, the company had a long list of urgent priorities. These included:

- ✓ Vacating four existing data centers owned by the former parent company
- ✓ Updating aging and neglected applications, operating systems, and accompanying processes
- ✓ Modernizing by migrating all workloads to the public cloud



**Solution:**

Using our proven methodology, we helped the company assess its current IT environment, determine needs for remediation and upgrades, and develop plans for a seamless migration to cloud. We provided Residency Services to fill critical knowledge gaps and ongoing Managed Cloud services to help them maintain and optimize their new cloud-based operational model.



**Results:**

A well-governed and cost-optimized cloud environment managed by an expert team, plus a better understanding of their IT environment and requirements, and a reenergized IT organization.



**Managed Cloud**  
Optimize cloud spend and implement cloud governance that improves business results. Receive 24/7 monitoring, incident response, technical support, and guidance from our cloud experts.

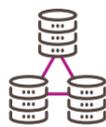
### Global motion and control technology corporation



**Challenge:**

This Fortune 250 global leader in motion technologies delivers for all sectors, including government. Their email system, however, needed upgrading to ensure:

- ✓ They maintained compliance with the International Traffic in Arms Regulations (ITAR)
- ✓ Their 4,000 email users had adequate support for IT issues
- ✓ They could reduce their total data center footprint with a non-hosted solution



**Solution:**

We offered several options with variations on where Microsoft® Exchange could be deployed and how it could be managed. They opted to deploy Exchange in our data centers and have us manage it — a solution that meets rigorous compliance standards (ITAR, SSAE 18, and SOC 2).



**Results:**

A complete solution built in just a couple of months, which includes a fully managed and compliant subscription model Exchange environment across three Insight data centers with 24/7 expert care.



**Managed Data Center**  
Your business can't run without the engine of your data center. Give it the attention and care it deserves, with ongoing maintenance, tuning, patching, tool optimization, and reporting.

### Multinational construction company



**Challenge:**

After years of merger and acquisition activity, the company was operating a large, disjointed, and aging network across 500 remote sites. They were looking to:

- ✓ Streamline and simplify their network services
- ✓ Implement governance to ensure consistent service quality
- ✓ Put in place the infrastructure that would support Internet of Things (IoT) devices in the future



**Solution:**

We evaluated and provided immediate remediations for their network on a global scale. We then designed and implemented a new Software-Defined Wide Area Network (SD-WAN) solution.



**Results:**

An up-to-date map of network architecture, physical connections, and traffic flows, plus a dynamic and secure network management model fully managed by a team of network and security experts.



**Managed Network**  
Reduce incident "noise" and improve service levels. Whether you're operating with traditional WAN or the latest software-defined architecture, we can help you optimize it.

### Global travel industry leader



**Challenge:**

Although they had an existing Security and Information Event Management (SIEM) platform and managed services provider, the company was dissatisfied with the performance of both, specifically:

- ✓ The SIEM's security alerts and responsiveness to new threats
- ✓ The scope and security capabilities of their existing services provider
- ✓ The ability to scale with planned company growth



**Solution:**

We performed an extensive discovery of the company's business drivers and security concerns, and planned implementation of a modern cloud-native SIEM, fully managed by Insight.



**Results:**

The company can rely on an advanced set of security tools powered by Artificial Intelligence (AI) and machine learning, and the deep expertise and proactive management of a trusted partner.



**Managed Security**  
Despite having a plethora of tools, most organizations don't have the resources to effectively manage their security. We bring you threat detection and prevention, fast incident resolution, and 24/7 service.

**What could Managed Services help you do?**  
Contact us today to discuss your options.