



Solution Brief

Insight Digital Architecture Acceleration Program

IT leaders have ongoing challenges to navigate. They must manage software across the entire lifecycle and regularly keep advanced technology up to date, which is easier said than done. They must also ensure great user experiences while controlling costs — a delicate balancing act. Such challenges are intensified amid changing internal and external pressures.

Key challenges:

-  Responding to change
-  Keeping solutions up to date
-  Ensuring great user experiences
-  Lowering costs and making them more predictable
-  Achieving business-critical outcomes
-  Managing software across the entire enterprise

Many existing environments will hit a point of growth where complexity far surpasses capabilities. Effective solutions can reverse this trend, supporting transformation with simplicity.

Insight's Digital Architecture Acceleration Program helps you build and maintain an IT environment that is modern, streamlined, user-focused, and cost-effective. Our services bring together the expertise and technical skill sets of our team with flexible solutions offered by Cisco.

Measurable outcomes:

-  **Modernize and transform**
 - Migrate technologies
 - Move to a new facility or consolidate sites
 - Modify existing workspaces for COVID-19
 - Standardize after M&A activity
-  **Improve user experiences**
 - Secure for mobile workers
 - Increase visibility and control
 - Reduce IT staff load
 - Expand cloud-based services for end users
-  **Save time and money**
 - Reduce solution costs
 - Accelerate technology adoption
 - Streamline license management
 - Optimize and integrate architectures

Why Insight

Top 4
national Cisco partner

#3 Cisco security partner in
North America

25-year
Cisco partner

Gold partner in
U.S. and U.K.
CISCO
Partner
Gold Certified

2,500+
Cisco certifications

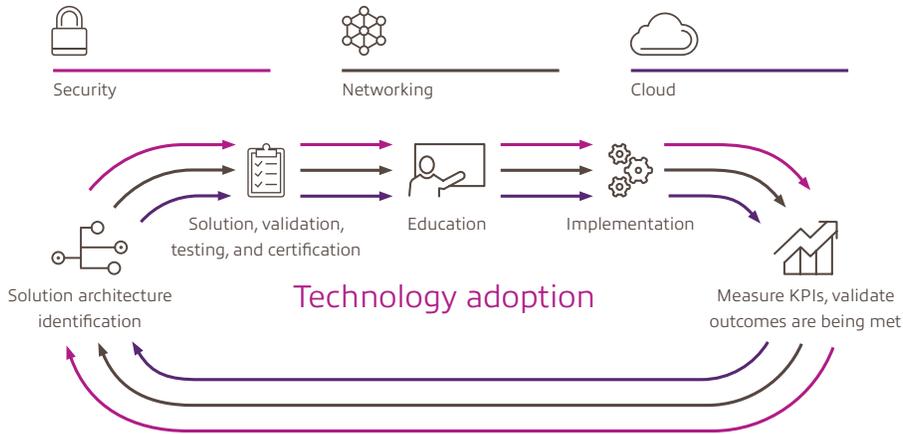
Deep expertise
in data center and
IT service delivery

1,500+
services professionals

Strategic partnerships
with all major
technology providers

Insight's approach

A refined and proven approach to technology adoption and lifecycle management lets your organization methodically grow maturity in key areas.



Cisco Enterprise Agreements (EAs)

The Cisco EA program simplifies license management by consolidating subscriptions and renewal dates into **one, three, or five-year** enterprise contracts, allowing you to easily buy, consume, and manage Cisco® technology across the software portfolio.

Easy to buy: Fixed price guarantee, growth allowance, multi-suite discounts, and in-suite offers

Easy to consume: On-demand deployment, new software capabilities, and the True Forward program

Easy to manage: Full visibility into licenses with EA Workspace and Cisco Smart Account

At Insight, we use our expertise to help your organization get the most out of its Cisco EA. We take the time to identify your unique needs, including business objectives and desired outcomes, current challenges, and potential roadblocks. We then create a custom strategy to help you choose the enrollments and terms that are best for both your current state and future goals.

Our expert team can assist your organization with:

-  Customized assessments
-  Cisco product services
-  Implementation services
-  Integrated solutions
-  Lifecycle services
-  Customer experience management

Meaningful solutions driving business outcomes

We help our clients modernize and secure critical platforms to transform IT. We believe data is a key driver, hybrid models are accelerators, and secure networks are well integrated. Our end-to-end services empower companies to effectively leverage technology solutions to overcome challenges, support growth and innovation, reduce risk, and transform the business.

Learn more at: insightCDCT.com | insight.com

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