



Solution Brief

Pure as-a-Service

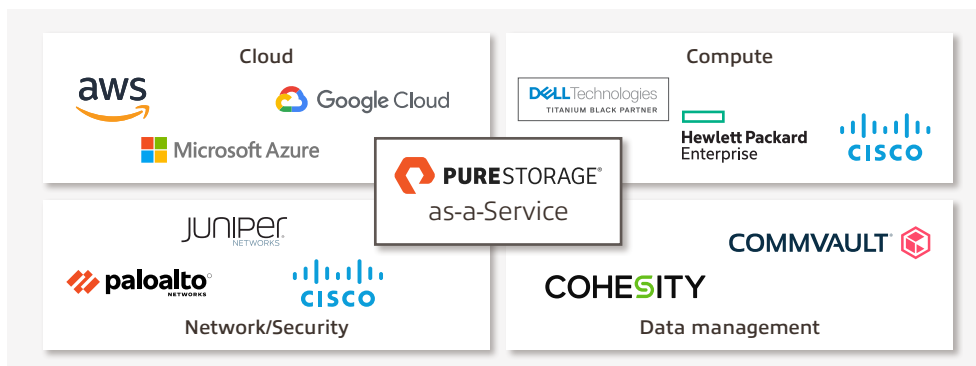
Achieve a flexible, cloud-like experience on-premises or in the public cloud with Pure as-a-Service™, delivered through Insight.

Under pressure to reduce risk while prioritizing transformation and innovation, organizations are increasingly looking to As a Service models to leverage modern IT solutions while reducing CapEx spend. Pure as-a-Service from Pure Storage, delivered by Insight, allows those organizations to achieve the flexibility of cloud while optimizing spend, security, and latency requirements.

Insight-delivered Pure as-a-Service provides you with high-performance consumption-based storage across on-premises and private and public cloud infrastructures. This allows you to benefit from a storage infrastructure that supports your digital transformation efforts while paying only for what you use. Plus, your subscription includes advanced data management with Pure1® — an artificial intelligence engine that allows you to monitor, analyze, simulate, and manage virtualized environments across a hybrid cloud.

Working with Insight for Pure as-a-Service allows you to take advantage of our long-standing expertise and leadership in storage and public cloud, and in-depth partnership with Pure Storage to make the most of pay-as-you-go storage for your organization. As your go-to Pure as-a-Service partner, Insight can help your organization perfectly align consumption with your business needs, monitor, manage, and optimize your storage solutions, as well as provide ongoing support and bundle related services.


Complete services in a single partner





Insight's approach to delivering Pure as-a-Service drives value for the consumer through our ability to wrap a full portfolio of services around the product. Deep partnerships with Pure Storage and other industry-leading service providers in cloud, compute, security, data protection, and more, enable Insight to deliver a complete scope of services in a single technology partner — allowing clients to experience strategic solutions for Pure as-a-Service and comprehensive support for their enterprise data infrastructure.

Key benefits:


Complete pricing transparency
and no contract minimums

 **Better manage risk**
from cloud and business uncertainty

Reduce CapEx spending
through OpEx models

 Scale rapidly up/down
to accommodate fluctuations 

Simplify capacity planning
by removing added cost pressures

 **Enhance on-premises performance**
while supporting hybrid cloud initiatives

Consumption-based data management
on-premises and in the cloud






 **PURE STORAGE**
as-a-Service

Storage as a Service service level details

Each of our three service levels gives you the best-in-class vendor solution(s) of your choosing, and strategic and technical support from Insight Cloud + Data Center Transformation (CDCT) to optimize performance and free up your IT team to focus on strategic initiatives. Service levels span from Essentials, to help you get started, to fully managed Advanced and Premier services.

	Essentials	Advanced	Premier
Assigned Client Success Manager	✓	✓	✓
Flexible billing options	✓	✓	✓
24/7/365 technical support	✓	✓	✓
Advanced system monitoring and alerting		✓	✓
Request fulfillment		✓	✓
Incident and problem resolution		✓	✓
System software patching		✓	✓
Capacity planning and performance reviews			✓
Infrastructure assessments and key business activity reviews			✓

Process and outcomes

Service level	What we provide	How we deliver	Measurable results
Essentials services Advanced services Premier services (or add-on services)	 Support	<ul style="list-style-type: none"> Billing and client success management 24/7 technical support 	<ul style="list-style-type: none"> High client satisfaction rates Maximum uptime
	 Security and notifications	<ul style="list-style-type: none"> Patch management Monitoring and event management Service configuration management 	<ul style="list-style-type: none"> Up-to-date systems Increased transparency and security
	 Resolution	<ul style="list-style-type: none"> Problem and incident management Change enablement and request fulfillment 	<ul style="list-style-type: none"> SLOs achieved; SLA met Increased governance and reduced risk Reduced incident resolution time
	 Optimization	<ul style="list-style-type: none"> Capacity, performance, and cost management Service continuity management 	<ul style="list-style-type: none"> Continual optimization Data-driven decision-making
SOW/Service hours	 Implementation	<ul style="list-style-type: none"> Comprehensive planning Skilled resources Projects managed through to completion 	<ul style="list-style-type: none"> Regular communication and follow-ups Projects managed to time and cost expectations

Why Insight for Pure Storage?

As an expert in the data center and one of Pure's most trusted partners, Insight delivers scalable and high-performance solutions to our clients leveraging Pure Storage® technologies.

Pure Platinum Elite Partner



More than 60 Pure Storage sales and engineering certifications

1st U.S.-based FlashStack Authorized Support Partner



2020 Pure Storage Net New Logo Partner of the Year

Learn more at: insightCDCT.com | insight.com

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