



An Insight company

virtualization manager services



Optimize storage utilization and reclaim wasted space.

A lack of business-level and enterprise-wide reporting means your organization may not be effectively using its physical or virtual storage – and wasted space equals wasted resources. Datalink virtualization manager services provide visibility into your VMware® environment, so you can plan ahead and better allocate storage resources.

Our strategic relationship with VMware enables us to provide extensive expertise and a thorough understanding of VMware solutions.



WHY DATALINK

- Our professional and support services teams offer years of enterprise backup experience and can quickly diagnose problems and suggest solutions.
- With direct, real-time access to Datalink OneCallSM customer support engineers, disruptions in your IT environment are resolved quickly and accurately.
- Leveraging our expertise and solutions enhances staff efficiency and productivity. We free your team, so it can focus on other key business initiatives.
- Our expertise spans all phases of the technology lifecycle – from design, to deployment, to ongoing support.

DATALINK VIRTUALIZATION MANAGER SERVICES GIVE YOU THE TOOLS YOU NEED TO MORE EFFECTIVELY MANAGE YOUR VMWARE ENVIRONMENT. YOU'LL RECEIVE TANGIBLE, CONCRETE DATA THAT WILL HELP YOU UNDERSTAND HOW YOU ARE CURRENTLY USING YOUR STORAGE RESOURCES, SO YOU CAN ELIMINATE WASTED STORAGE AND REDUCE STORAGE COSTS.



BENEFIT IMMEDIATELY

With Datalink virtualization manager services, you receive clear information that drives immediate business benefits.

- Improve long-term planning
 - Identify storage resources that are candidates for virtualization, including arrays and host resources
 - Ensure virtual machines have appropriate storage capacity
 - Project future virtualization growth
- Drive efficient storage utilization
 - Reclaim unused and underutilized storage
 - Eliminate outdated snapshots
 - Identify orphaned virtual machines
- Increase performance
 - Identify contention among virtual machines
 - Analyze resources allocated to each virtual machine

LEVERAGE OUR STRONG PARTNERSHIP WITH VMWARE

Our strategic relationship with VMware enables us to provide extensive expertise and a thorough understanding of VMware solutions. As a VMware Premium VIP Partner, we are trained on VMware best practices for enterprise environments and can design, implement, and support a multitude of solutions in VMware environments.

In addition to our more than 25 years of experience helping Fortune 500 companies improve their data center infrastructures, we offer a high level of technical competency in virtual infrastructures, desktop virtualization, and virtualization management.

RECEIVE REAL-TIME VISIBILITY THROUGH TECHNOLOGY-DRIVEN ANALYSIS

Our virtualization manager services are driven by robust data capacity management and reporting software, hosted by Datalink and powered by APTARE®. This proven technology is part of **StorageScape™**, a suite of Datalink tools designed to help organizations better optimize their IT infrastructures. We will install a data collector at your site that securely gathers storage-, host-, and application-related data with minimal impact on your environment, and sends it over a secure connection to the **StorageScape** service portal – all without affecting your production environment. Datalink **StorageScape** services give you 24x7 access to your reports through our secure customer portal.

For more powerful results, Datalink offers a complete suite of **StorageScape** services. Designed to help you maximize your storage and data protection resources, these services provide complete end-to-end visibility into capacity, virtualization, backup, and replication environments. Each one of these services is available individually or as a package, so you can select the level of investment that is right for your specific organization.

TAKE A PROACTIVE APPROACH TO OPTIMIZING VIRTUALIZATION

Our virtualization manager services allow your organization to monitor your VMware environment, with no drain on your internal resources. Virtualization reporting and forecasting provide better visibility into your current and future virtualization and storage needs, allowing you to more effectively utilize storage resources and plan for future storage expenditures.



Making IT happen

A complete data center solutions and services provider, Datalink helps Fortune 500 and mid-tier enterprises get the most from every IT investment – with storage, server, and network expertise across the infrastructure. We deliver greater business results throughout, designing what we sell, deploying what we design, and supporting what we deliver.

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