Solution Brief

Why Insight for Your Azure Stack Solution?

Streamline your cloud journey with a seamless Azure Stack implementation

Cloud + Data Center Transformation (CDCT) provides comprehensive assistance in getting you to the cloud and helping you fully leverage its capabilities. Our Azure® Stack solutions — from advanced infrastructure to innovative services — enable you to consistently run cloud applications from your data center using an integrated system of software and validated hardware that extends Azure capabilities.
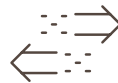
Insight is Microsoft's top global partner, with thousands of enterprise agreements and nearly 1,000 clients currently utilizing Azure resources. Capitalize on our full spectrum of capabilities including:

Envisioning	Sizing	Application migration	Application development

All are delivered as part of a seamless Azure Stack implementation with unified OneCall support across hardware and cloud services.

Holistic cloud services

Whether your Azure Stack implementation is driven by a strategic imperative or is part of a broader strategy to leverage the benefits of cloud services, planning is critical to achieving optimal business outcomes. CDCT helps you align applications with the right cloud platforms in a way that meets your strategic needs.

We do this through a portfolio of services including cloud envisioning and workload alignment and migration that enable agile, transformational cloud services. Plus, Azure Stack solutions are highly secure with Gen10 security features like a "silicon fingerprint" of the firmware that is created in the factory, checked each time the system is booted, and stops the process if anything about the firmware has changed.

OneCall Support for Azure Stack infrastructure

Certified as **first line support**

Scalable support services for triaging hardware

Direct line into your support services

Access to **OEM and Microsoft support** as needed

OneCall by the numbers

1,000+
OneCall Support clients

3,300+
arrays supported

1,500+ incidents resolved monthly

Unified Azure Stack services

Azure Stack merges your Azure Stack infrastructure with Microsoft® Azure Cloud Services to deliver applications from a secure, low-latency, high-performance cloud platform. Our team provides a unified experience that combines hardware, cloud services, and application migration and support.

With your solution in place, our OneCall Support and Managed Services teams offer a full set of services that ensure you have an exceptional client experience. You benefit from a single source for support across the entire platform including hardware, cloud services, and application support from migration to complete application development. We handle support so you can focus on business.

Certified Azure Cloud Services provider

CDCT is a certified Cloud Services Provider for Azure and Azure Stack services. This means you can leverage our expertise for solutions around Azure Services, Azure Stack services, and integrations between Azure Stack and Azure Public Cloud services.
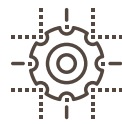
It also means you benefit from having a single billing mechanism for all your Azure resources:

Azure services	Support services	Optionally, OpEx Azure Stack infrastructure services

Azure application services from CDCT and Digital Innovation

We collaborate with our Digital Innovation division to support buildout and deployment of applications that help you achieve your business objectives. We have extensive experience in areas ranging from IoT to AI and machine learning.

Our Digital Innovation team is a recognized leader in Azure applications, having been recently honored as Microsoft Mobile Development Partner of the Year, IoT Development Partner of the Year, and AI Partner of the Year.

Why Insight for Microsoft?

Microsoft Azure

Largest
Azure partner

Dedicated team
of Azure technical solution advisors

No. 1 Office 365® net cloud seats sold

World's largest
Large Account Reseller for Microsoft

2018 Awards

U.S. Commercial Top Office 365 ProPlus Activation Partner

U.S. Partner Award for Apps and Infrastructure — DevOps

U.S. Partner Award for Data and AI — Internet of Things

U.S. Surface Fastest Growing Reseller

U.S. Surface Hub Top Reseller

U.S. Partner Award for Applications and Infrastructure

Worldwide Artificial Intelligence Partner of the Year

Worldwide Modern Desktop Partner of the Year

Global presence with Microsoft sales in

20 countries

Azure Stack sizing

Azure Stack requires an initial configuration that leverages anywhere from one to 16 Azure Stack infrastructure nodes that can have varying compute, memory, and storage configurations. We can work with your teams to determine the best initial fit for your projects.

Resources for maximizing Azure Stack ROI

To ensure you get the maximum return on your Azure Stack investment, we offer cloud strategy and workload workshops that address key considerations for moving ahead with your implementation.

Cloud strategy workshop

As you begin your cloud journey, this workshop can help ensure that your proposed solutions and your business objectives align. In the workshop we collaborate with you to:

- Analyze your business needs and how they will be addressed through Azure Stack
- Review your workloads
- Discuss best practices
- Outline costs
- Review your Azure Stack options
- Develop a go-forward strategy

Workload workshop

Azure Stack is a cloud (hybrid cloud) platform that is ideal for certain applications and workloads. Before moving forward with a cloud strategy, you need to understand if it is the solution that will best address your business goals, or if another platform aligns better with your workloads.

In this workshop, we work with you to evaluate your workloads and determine the perfect cloud solution. This includes:

- Reviewing technology trends
- Categorizing workloads
- Assessing requirements
- Determining interdependencies
- Assessing costs
- Reviewing options
- Making recommendations
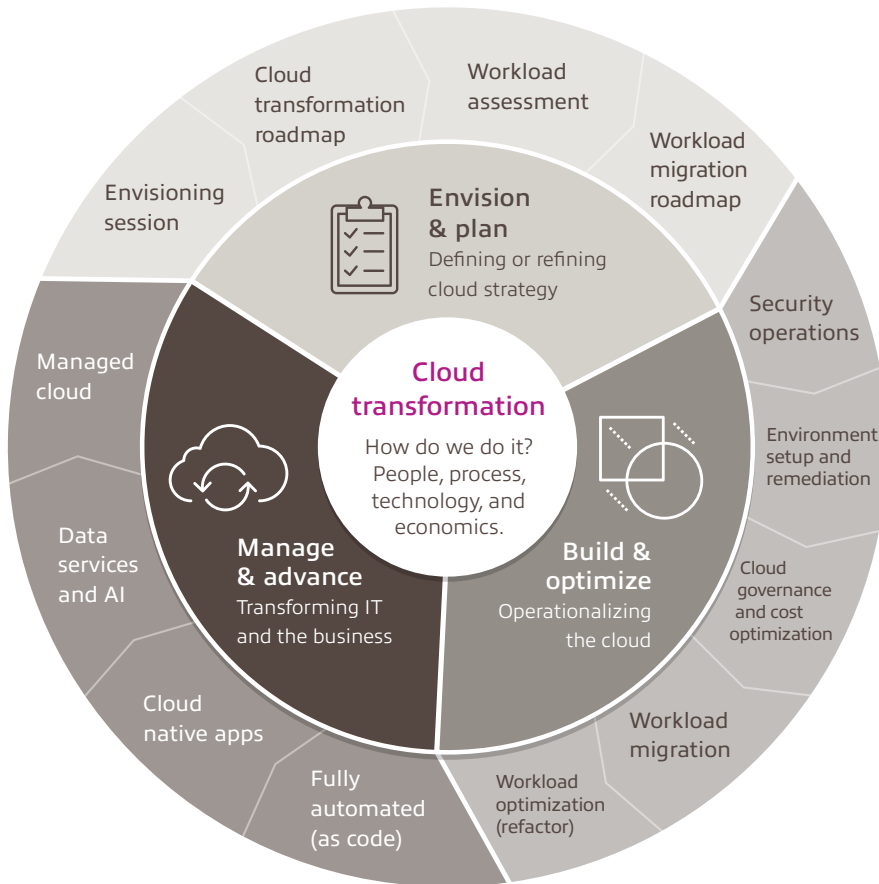
CDCT: Comprehensive cloud strategies and solutions

IT transformation and modernization is critical to business success. We provide end-to-end assistance with cloud initiatives including governance, migration, and operations. Our guidance helps you stay current on the latest developments in a rapidly changing technology landscape and implement efficient and effective solutions that deliver positive business outcomes.

Cloud transformation roadmap

Workload assessment

Envisioning session

Workload migration roadmap

Envision & plan
Defining or refining cloud strategy

Security operations

Managed cloud

Cloud transformation
How do we do it? People, process, technology, and economics.

Environment setup and remediation

Data services and AI

Manage & advance
Transforming IT and the business

Build & optimize
Operationalizing the cloud

Cloud governance and cost optimization

Cloud native apps

Workload migration

Fully automated (as code)

Workload optimization (refactor)

Meaningful solutions driving business outcomes

We help our clients modernize and secure critical platforms to transform IT. We believe data is a key driver, hybrid models are accelerators, and secure networks are well integrated. Our end-to-end services empower companies to effectively leverage technology solutions to overcome challenges, support growth and innovation, reduce risk, and transform the business.

Learn more at:
insightCDCT.com | insight.com

Make the call
Position your organization to excel. Start with a quick consultation to discuss your business needs and goals — and how our team can help.

Insight | Cloud + Data Center Transformation